



Sanford Gladding  
President

## **ATS Communications Provides Customers With a Technology Plan for Continued Operations**

*Leading Managed Technology Services Provider (MTSP) Helps Businesses Owners Persevere Through the Pandemic*

CONCORD, CA – August 2020 - ATS Communications, a leading managed technology services provider (MTSP), announced today that the company is building technology plans for businesses to continue to operate through the pandemic. ATS Communications begins by evaluating an organization's existing technology and then creates a plan to maximize operations and employee productivity with the proper technology that supports both remote and on-site workers. While more restrictions may be on the horizon, there is no reason why most businesses cannot adapt and thrive, especially when they have a strong technology plan.

"We are in unprecedented times, but this doesn't mean businesses can't continue thriving," stated Sanford Gladding, President of ATS Communications. "With a shift in approach and proper technology, a business can set itself up for successful continued operations."

Our technology plan is a simplified solution and consists of five main components.

### **1. Ensure Effective Voice Communication**

Not all business phone systems are created equal. Many small to mid-sized businesses that use older systems faced severe challenges sending their employees home with the expectation to communicate effectively with customers and fellow employees. On the other hand, those companies that leverage today's cloud voice technology experienced a much easier and seamless transition.

### **2. Cybersecure the Home Office**

With 45% of home office PCs being infected with malware most companies' critical information are at risk. Protecting home office PCs must be done with the same due diligence as PCs in the office. Cyberattacks are at an all-time high and hackers are preying on remote workers with greater frequency since the pandemic started.

### **3. Proper Remote Workforce Management**

ATS Communications is a premier Member of Technology Assurance Group, organization of leading managed technology services providers (MTSPs) in the United States and Canada representing \$500 million in products and services. As a result, ATS Communications possess the proper techniques and processes to

successfully manage a remote workforce. In return, ATS Communications teaches its customers these best practices so they can be successful in maximizing the performance of remote employees.

### **4. Make Sure Home Office is Functional**

One of the best practices for managing a remote team is to meet over video conferencing as frequently as possible, instead of just via phone call. Employers need to make sure that employees have a functional home office with a PC/laptop that has a camera and mic to get the most out of videoconferencing meetings. Some employees also need access to a Printer/Scanner, in case the office is not fully paperless, yet.

### **5. Provide Necessary Collaboration Tools.**

Without being in physical proximity, employees must rely on collaborative tools like Microsoft Teams, video conferencing and instant messaging more than ever before, so these solutions need to be carefully selected so that they integrate well. Microsoft Teams comes with all of those features already built-in but employees need to know how to get the most out of it.

“ATS Communications custom-tailors technology plans to meet specific needs for continued operations,” commented Sanford Gladding. “We’re taking a leadership position in the face of our current collective predicament, and proactively helping our customers persevere through restrictions or reopening guidelines.”

## **ABOUT ATS COMMUNICATIONS**

ATS is a technology solutions provider that partners with businesses to implement the latest enterprise networking and IT infrastructure, unified

communications, cyber-security, business continuity, video surveillance and cloud infrastructure. These products and services are delivered as a proactive managed service model providing peace of mind that all critical business systems meet expectations of high availability, security and optimization. With expertise on a wide range of voice and data products, ATS Communications is a business’ complete voice and data partner. Their services match the needs of small and medium size enterprises with optimized technology that provide best practice solutions which creates a competitive advantage and makes a positive impact to the client’s bottom line. With over 40 years of

experience, ATS has gained an excellent reputation for designing, implementing and proactively supporting solutions that focus on converging voice and data applications and has been recognized for outstanding performance by several of the industry’s top manufacturers. These credentials have allowed ATS to grow and partner with businesses throughout Northern California and across the United States. ATS has three California offices located in Concord, Sacramento and Redding. For more information, call their corporate office in Concord at (925) 602-1500 or visit [www.teamats.com](http://www.teamats.com).