



Sanford Gladding
President

ATS Communications Invited to Attend 22nd Annual Technology Assurance Group (TAG) Convention in Charleston, South Carolina

*Leading MTSP Invited to Conference
with Thought Leaders on
Exceeding Customer Expectations*

CONCORD, CA – February 24, 2023 - ATS Communications, a leading managed technology services provider (MTSP) was invited to attend and share their expertise with top industry organizations at the 22nd Annual Technology Assurance Group (TAG) Convention in Charleston, South Carolina. The private event will take place at the Marriott Charleston on March 26-28, 2023 and will feature many of the best minds in the United States and Canada who specialize in IT, cybersecurity, VoIP, video surveillance and copier solutions. ATS Communications was selected because of its reputation as a thought leader in the marketplace, its unparalleled ability to deliver exceptional customer experience and its propensity to contribute to the technology industry.

The focus of the convention is “Exceeding Customer Expectations” and all of the speakers will distill how they’re delivering the proverbial “above and beyond” experience to their customers. In a world where most businesses provide a lackluster customer experience at best, ATS Communications is attending this event because it is brimming with innovative ideas to share. “It’s important to us to remain on the leading edge when it comes to exceeding our customers’ expectations,” stated Sanford Gladding, President of ATS Communications. “Many companies boast about delivering a fantastic customer experience; however, only a

small portion of those companies actually measure their customer experience with data and only a fraction of those companies invest the time, energy and expenses into attending events like this. Just as we consider it our duty to remain current on the latest business technology solutions and how they can enhance organizational productivity, we find it equally important to make sure we’re constantly finding new methods to improve our customer satisfaction levels.”

Speakers will discuss best practices related to improving company culture, fostering camaraderie, improving customer relationships over the long-term and how to elevate customer experience so that they earn more trust. Gladding also said, “When we spend time rigorously researching how to improve customer experience, we always see the results in our interaction with our customers. We’re not just looking for new information for ourselves, but we’re looking for innovative tactics and strategies that we can deploy in our clients’ businesses, as well. Every industry is unique and as much as we’re intending to make sure we optimize our own business with world-class service, we’re also looking for new ideas that would give our clients a strategic advantage in their industry,” commented Gladding.

ABOUT ATS COMMUNICATIONS

ATS is a technology solutions provider that partners with businesses to implement the latest enterprise networking and IT infrastructure,

unified communications, cyber-security, business continuity, video surveillance and cloud infrastructure. These products and services are delivered as a proactive managed service model providing peace of mind that all critical business systems meet expectations of high availability, security and optimization. With expertise on a wide range of voice and data products, ATS Communications is a business’ complete voice and data partner. Their services match the needs of small and medium size enterprises with optimized technology that provide best practice solutions which creates a competitive advantage and makes a positive impact to the client’s bottom line. With over 40 years of experience, ATS has gained an excellent reputation for designing, implementing and proactively supporting solutions that focus on converging voice and data applications and has been recognized for outstanding performance by several of the industry’s top manufacturers. These credentials have allowed ATS to grow and partner with businesses throughout Northern California and across the United States. ATS has three California offices located in Concord, Sacramento and Redding. For more information, call their corporate office in Concord at (925) 602-1500 or visit www.teamats.com.