



Sanford Gladding  
President

## **ATS Certified as a Microsoft Solutions Partner, Ranking Among the Top 5% of Providers**

*Leading Managed Technology Services  
Provider Demonstrates  
Highest Level of Expertise to Elevate  
Customer Success*

CONCORD, CA – December 29, 2024 - ATS, a leading managed technology services provider (MTSP), has officially earned the coveted designation of Microsoft Solutions Partner, a certification placing the company in the top 5% of all Microsoft providers worldwide. Over the years, ATS has grown to popularity by consistently delivering customer experience and focusing on increasing the efficiency of the organizations it supports. One of the key ingredients to their success has been their superior technical expertise, which is clearly demonstrated by this recent achievement. This accolade underscores ATS's exceptional expertise, experience, and commitment to helping customers leverage Microsoft technologies to their fullest potential.

This prestigious certification is not easily attained. There are various criteria including performance (revenue and usage growth), customer success (deployments and certifications), and skilled certifications (number of certified professionals on staff), in addition to various other factors. However, the most important factor is a proven track record of high customer satisfaction rates. Achieving this certification required ATS to meet rigorous benchmarks, showcasing advanced knowledge and capabilities in cloud services, data management, and infrastructure solutions. Microsoft awards the designation to providers

that demonstrate this significant level of expertise, but also monitors them to ensure they consistently keep up to date with the latest technological developments in order to retain their status.

“Our designation as a Microsoft Solutions Partner reflects years of dedication to providing our customers with the best solutions,” said Sanford Gladding, President at ATS. “It means we’re not just using Microsoft tools; we’re maximizing their potential to help businesses succeed. Whether it’s transitioning to the cloud with Microsoft Azure or creating more efficient systems with Office 365, we ensure our customers are getting the best value and the most effective solutions.”

As a Solutions Partner, ATS brings Azure Certified Architecture expertise to its customers, enabling them to adopt cloud technologies with confidence. By leveraging Azure’s scalability, reliability, and security, businesses can modernize their IT infrastructure, reduce costs, and position themselves for future growth.

“Cloud technology is no longer a luxury; it’s a necessity for businesses that want to stay competitive,” Gladding continued. “Our certification gives our customers peace of mind knowing they’re working with a partner who truly understands how to make Microsoft’s tools work for them.”

Businesses considering a move to the cloud or looking to improve their use of Microsoft tools can rely on ATS for guidance. The company’s Microsoft Solutions Partner designation signifies not only expertise but also a proven ability to deliver

results that align with customers’ strategic goals.

### **ABOUT ATS**

ATS is an industry awarded and respected managed technology solutions provider that partners with businesses to implement the latest enterprise IT networking and infrastructure, unified communications, cyber-security, business continuity, video surveillance and cloud technologies. These products and services are delivered as a proactive managed service model following our core values resulting in peace of mind that all critical business systems meet expectations of high availability, security, and optimization. With expertise on a wide range of technical offerings, ATS is a business’ complete technology partner. Our services match the needs of small and medium-sized enterprises with optimized technology that provides best-practice solutions which creates a competitive advantage and makes a positive impact for the client’s bottom line. With over 45 years of experience, ATS has gained an excellent reputation for designing, implementing, and proactively supporting solutions that focus on converging applications allowing the company to grow and partner with businesses throughout Northern California and across the United States. ATS has three California offices located in Concord, Sacramento, and Redding. For more information, call their corporate office in Concord at (925) 602-1500 or visit [www.teamATS.com](http://www.teamATS.com).