



Sanford Gladding
President

ATS Launches AI Automation Tool to Help Businesses Easily Design Workflows to Increase Productivity

*Leading Managed Intelligence Partner
(MIP) Provides Innovative Technology
to Transform and
Enhance Processes*

CONCORD, CA– September 24, 2026 - ATS a leading managed intelligence partner (MIP), announced the launch of a new AI-powered automation solution designed to help small and mid-sized businesses complete repetitive back-office work faster, improve accuracy, and create more efficient workflows without requiring employees to become software developers.

Most businesses have routine processes that consume far more time than owners realize. For example, accounting teams compare invoices with billing records. Managers assemble information from several data systems to create reports. Employees copy data between spreadsheets, prepare recurring documents, follow up on incomplete forms, and manually check whether information matches. Individually, these assignments may appear minor. However, across an entire organization, these innocent tasks, can absorb hundreds of employee hours

while creating opportunities for mistakes, delays, and inconsistent results. ATS is using AI workflow automation to help businesses recapture lost hours, increase accuracy and free up employees to work on higher-level, creative work.

“Most businesses do not need another piece of software that gives their employees more work,” said Sanford Gladding, President at ATS . “They need technology that can take a repetitive process off someone’s desk and complete it accurately. The purpose of this solution is essentially to give everyone on a team a software developer and AI automation expert, so they have even more resources to perform. Once they’re not mired in the mundane, they can be strategic and help propel your organization to new heights. While many AI tools are incredibly complex, we’ve put together a simple solution.”

Unlike traditional chatbots that explain how to perform a task, ATS ’s new AI Workflow Automation technology can carry out a series of approved steps and deliver a finished result. For example, imagine a company that spends several

hours every month comparing service records, customer invoices, and accounting data. An employee may need to export information from several platforms, review rows individually, identify discrepancies, and prepare a summary for management. But with AI automation, the employee can design a repeatable process that collects the approved information, checks for inconsistencies, organizes the results, and produces a report for review on a recurring basis.

“Your team should be designing processes and delegating repetitive execution to AI,” added Gladding. “The goal is not to automate everything simply because we can. The goal is to identify work that repeatedly consumes valuable employee time and ask whether technology can handle the routine portion more efficiently. That gives people more time to solve problems, serve customers, and perform the work that requires their judgment or is more personally fulfilling.”

Rather than asking owners to select tools, build complicated

integrations, or learn technical systems, ATS can help identify a useful process, define the desired outcome, and design an automation around the way the company already operates. This allows businesses to begin with a specific problem instead of purchasing random AI technology without a clear, practical use for it.

Human oversight remains an important part of the process. Employees and managers can review completed work, confirm accuracy, and maintain control over decisions that affect customers, finances, employees, or business operations. This combination of automation and human judgment enables businesses to increase speed without blindly handing important responsibilities to a machine. Effectively, everyone on a team is now in leadership and has their own direct AI reports to manage.

“AI should not be a science project,” Gladding

concluded. “It should solve a real business problem. When we meet with you and can help you turn hours of repetitive work into a process that is completed quickly and consistently, it gives the organization additional capacity without simply asking employees to work harder.”

ABOUT ATS

ATS Communications is an award-winning managed intelligence provider serving small and medium-sized businesses throughout Northern California and across the United States. The company distinguishes itself by unifying managed IT services, enterprise-grade cybersecurity, and practical AI strategy into a single, integrated offering – enabling SMBs not only to remain secure and operational, but also to become more intelligent, efficient, and competitive. ATS designs, implements, and proactively

supports enterprise IT networking and infrastructure, comprehensive cybersecurity solutions, unified communications, business continuity, cloud technologies, and video surveillance through a managed services model centered on reliability, security, and optimization.

With more than 50 years of experience, ATS has earned a strong reputation as a trusted technology partner committed to delivering best-practice solutions that enhance performance, strengthen resilience, and create measurable business value. ATS has offices in Concord and Sacramento, California. For more information, call the corporate office in Concord at (925) 602-1500 or visit www.teamATS.com.